

What qualification do I need to provide mortgage advice?

Certificate in Mortgage Advice and Practice (CeMAP®)



Our CeMAP® programme provides a rounded package of training for anyone looking to become a mortgage and protection adviser. On successful completion of the programme, you will have gained an industry-recognised qualification.

Overview

Through the CeMAP® training programme, you will achieve a professional qualification from The London Institute of Banking and Finance (LIBF).

CeMAP® is designed to provide an extensive knowledge of the UK financial regulations on mortgage policy and practice, plus how to apply this as effective mortgage advice to your clients.

The elements of your CeMAP that you will be doing on this programme are CeMAP® 2 and 3. You will also achieve the starting qualification 'Financial Services, Regulations and Ethics (FRSE) - which forms the first part of the Diploma for Financial Advisers (DipFA®) programme. This will stand you in good stead should you wish to continue your studies to achieve the full DipFA® qualification which will allow you to provide full financial advice.

How is training delivered?

- ▶ Unlimited access to bespoke online learning content accessible at a time convenient to you via our learning management system
- ▶ A virtual online environment enabling you to learn from the comfort of your home or workplace
- ▶ Dedicated trainer support via bi-weekly Trainer Surgery and live virtual revision sessions
- ▶ You will be a member of a cohort throughout your studies

Format of the exam?

FSRE – FSRE Exam (2 hours)

Section A - 90 MCQs
Section B – 2 Case studies 5 MCQs each
Pass mark 70%

CeMAP 2&3 – CeMAP® 2 & 3 Exams (2 hours each)

CeMAP 2 – 4 units – 100 MCQs
CeMAP 3 – 6 Case studies with 10 MCQs each
Pass mark 70% for both

Cost

The maximum total cost for the CeMAP® programme is £2,000, which is due before the programme starts. Quilter Financial Planning Firms are entitled to a discount. This cost can differ depending on individual circumstances, so please get in touch with us to confirm the cost for you.

What support is available?

- ▶ Bespoke online learning material
- ▶ Regular tests to evaluate your progress
- ▶ Membership to LIBF (MyLIBF) including exam bookings
- ▶ Value added resources to enhance your learning experience
- ▶ Additional coaching support where required
- ▶ Guidance and knowledge provided by an experienced trainer

Work placements

If you don't already work in a financial advice company, we can help you to secure a work placement during or after your studies by introducing you to local adviser firms that are looking for new talent.

Securing a work placement can mean that your employing firm sponsors your learning, paying some or all the programme costs on your behalf to cover the costs until you begin earning. This will be a personal agreement between you and the business you're looking to join, but we can support you in these conversations to help you to come to a suitable arrangement.

Sponsorship

If you already work in a company who are willing to sponsor you and pay the cost of your learning, all you need to do is let us know the details when you fill in your application form.

We will also discuss your business plan with you and your sponsor in advance of your studies to make sure that you have the best start to your career upon graduating.

Do you have any questions or would you like us to contact you?

Call or email us on 0333 200 1716
or QFASinfo@quilter.com



To apply, download an application form from www.quilterfaschool.co.uk/start-your-application/

Length of study required

- ▶ FSRE - 9 weeks
- ▶ CeMAP® 2&3 - 9 weeks
- ▶ Recommended 12 – 15 hours study per week

Application process

Online tests

All applicants will be required to complete two online tests, one numerical and one verbal.

Each test will be timed giving you 20 minutes to complete.

Virtual Assessment Centre

If you're new to the financial advice industry (with less than one year's experience) we will invite you to take part in a virtual assessment centre.

We'll discuss expectations so that you understand what is needed to make a successful career as a financial adviser.

We will ask you to complete a behavioural and cognitive assessment.

You will be assigned a presentation topic a week in advance giving you time to research and pull together a 15 minute presentation. This will test your communication and listening skills, interpersonal skills and other key attributes that are crucial to being successful.

Our application process - it's as simple as 1, 2, 3.

1

Submit your application form



2

Complete our online tests (where applicable)



3

Attend our virtual assessment centre (where applicable)